



AVENSYS ENDOSCOPY ENGINEERING

WHAT IS AVENSYS ENDOSCOPY ?

The Avensys endoscopy service provides maintenance and repair options covering both optical and mechanical requirements for large and small diameter flexible video/fibre scopes.

The highly intricate and specialised nature of endoscopy means that it operates as a stand alone engineering division, with it's own workshop and endoscopy engineers that undertake regular manufacturer specific training.

50%

SELECTING AVENSYS INSTEAD OF OEM SERVICING CAN RESULT IN SAVINGS OF 50%, WITH NO LOSS IN REPAIR OR SERVICE QUALITY

WHY SELECT AVENSYS?

Fundamentally, we provide a service that is as good or better than the service received from the major endoscope manufacturer brands, all at a significantly lower cost.

Our offering stands out for the speed and quality of the service we offer. While we understand the attraction of taking out maintenance and repair contracts with the manufacturer, customers that have moved the maintenance of their endoscopy fleet to Avensys are amazed by the service they receive, resulting in a 98% retention rate.

We are the no-compromise alternative to high cost OEM contracts.

FULLY
COMPREHENSIVE
ENDOSCOPE
CONTRACTS

<£2500

KEY BENEFITS

-  **SERVICE & REPAIR**
Our endoscopy engineers receive regular training as part of our continuous improvement programme, ensuring that they are always at the forefront of technology and techniques.
-  **LOAN SCOPES**
Avensys will provide endoscopes which will remain on your site for the duration of the contract. Should one of your devices develop a fault, you can simply pick up one of the loan pool endoscopes. No waiting weeks for an endoscope to be sent.
-  **ENDOSCOPE RENTAL**
Short term periods of high demand on your endoscopy service do not necessarily warrant the outright purchase of new equipment. Endoscopes, stack systems, scope guides and light sources are all available to rent from Avensys Endoscopy.
-  **AGE NO ISSUE**
Like mobile phones and laptop computers, endoscopy OEMs would rather sell you a new device than repair your existing ones. We take pride in keeping many older devices in good working order for our customers. Extending the service life of this valuable equipment is key for many of our customers.
-  **FREE UNLIMITED RECORD ACCESS**
Avensys Health-Information Management System (H-IMS) gives you visibility of the status of your equipment 24/7.
-  **ACCOUNT MANAGEMENT**
Avensys customers are allocated their own Account Manager. This ensures you have one point of contact who knows the exact details of your contract and account requirements.
-  **QUALITY ACCREDITED**
ISO9001 and ISO13485 accredited.
-  **TAILORED SERVICE PLANS**
Service plans range from Pay As You Go to Fully Comprehensive
-  **CONTRACT MANAGEMENT**
We can manage your OEM contacts and negotiate better pricing on your behalf.



QUALITY ASSURED PARTS, PERFECT REPAIRS



The complex nature of endoscope construction, and the forces the components are subjected to, means all repairs must utilise quality assured parts and be undertaken by expertly trained specialist endoscope engineers.

The repair and maintenance of flexible endoscopes is undertaken at our specialist endoscopy workshop facility, Kidderminster (West Midlands) UK. Our highly trained endoscopy engineers undergo regular manufacturer specific training to ensure they are able to undertake the repair and replacement of all parts that make up any model of flexible endoscope.

All parts used by Avensys are supplied by one of the world's foremost endoscopy parts manufacturers in accordance with the requirements of current regulatory and MHRA advisory guidelines.

Without the constraint of expensive OEM pricing, Avensys can reduce the cost of a fully comprehensive contract to below £2500 per endoscope. The safety and quality of repairs is key to our success and as one of the leading Biomedical Engineering companies in the World, we offer quality assured (ISO9001:2015; ISO13485), guaranteed repairs and maintenance.



AVENSYS' UNIQUE LOAN PROVISION

When an endoscope develops a fault we understand how important it is to minimise any disruption to your service.



To ensure that you have a back up device ready to use in the event of a device developing a fault, we will, for the duration of your contract, provide you with endoscopes that remain at your site, ready to use at a moments notice.

The more common industry loan model requires that the faulty device is sent off for repair and a loan unit is sent out to you - a process that can take up to six weeks.

ENDOSCOPY DEVICE SUPPLY

We can supply new and pre-owned endoscopy equipment to meet your requirements.



Endoscopes, light sources, stack systems and scope guides can all be purchased from Avensys, and if you require advice on any aspect of acquisition we are happy to assist.

We are able to provide finance options if you wish and are able to undertake the commissioning of your devices to ensure a seamless process.



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